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Dear Richard

In July [redacted] we contracted the services of Adjust Procurement Solutions to support our tender application for the London Procurement Programme.

I cannot thank you enough for the support, advice and encouragement you have offered over the last four months. You clearly understand the procurement process.

You have supported us in many ways including:

- Helping me gain a better understanding and confidence of the tendering process
- The completion and uploading of PQQ documentation on line including 21 different attachments
- Providing advice on how we might respond to individual questions within the three lots and general question sections of the PQQ
- Recommending the types of questions we should be asking at the suppliers forum, a one off opportunity to speak directly with the procurement team in London
- Helping a colleague and I prepare for a face to face interview and presentation with representatives from the procurement team and a number of NHS Trusts
- Creating additional documentation required at short notice a few days before the submission date

As you are aware two weeks ago we received notification that we have been successful in all three lots and Acorn Health and Safety Ltd is now on the preferred supplier list for all London NHS Trusts which is more that we ever hope to achieve.

It goes without saying that we will continue to recommend the services of Adjust Procurement Solutions to any business needing support and guidance in this specialist area.

Thank you once again

Yours Sincerely



Danny Street, Director  
Acorn Health and Safety Ltd